



# POPULAR ANNUAL FINANCIAL REPORT

*as of June 30, 2018*

A summary of Missouri LAGERS financial, investment and statistical information for our members



## A LETTER FROM THE MISSOURI LAGERS DIRECTOR

Robert Wilson

It is with great pride I share the news of LAGERS' success, strength, and stability. Your system is truly hitting on all cylinders and growing stronger every day.

LAGERS continues to improve its pre-funded level, increasing to 95.6% in 2018. This strong funding ratio ranks LAGERS in the top 10% of public pension plans not only in Missouri, but across the nation.

System investment performance was stellar as well with LAGERS' portfolio returning 13.70% net of fees for the one year period ending June 30, 2018. The longer time periods of 5, 10, and 20 years provided returns of 9.11%, 7.83%, and 7.36%, respectively. LAGERS members' investment portfolio performance was in the top 1% in the country.

So what's the key to our success? Superior plan design, passion, commitment, and planning.

LAGERS exists to provide a secure retirement to Missouri's local government workers. Membership continues to increase with employers looking to LAGERS as the secure, efficient source for providing benefits that help stabilize Missouri communities. Last year alone, 20 new employers joined LAGERS, bringing our total membership to 715 employers. LAGERS continues to be a proven leader among public pension plans for doing things for the right reasons. Those reasons are the nearly 60,000 active members, retirees and beneficiaries of the system.

In order to further ensure the long-term success of the system, we implemented a formal three-year strategic plan. While we have always had an eye toward the future, the strategic plan documents objectives and actions that further our mission and bring us closer to our vision of a secure retirement for all. This plan isn't just a piece of paper; it is an actionable, living document that we will continually re-evaluate as new risks and opportunities for improvement arise.

Thank you for your continued interest and support of the system. Please know the LAGERS Board and staff will continue to strive to provide a quality retirement program while ensuring the financial integrity of the system. It is our honor to serve you.

*Active*  
**MEMBERS**  
**34,433**



*Retirees and*  
**BENEFICIARIES**  
**23,330**

**715**  
**EMPLOYERS**



**95.6%**  
*Pre-funded*



This Popular Annual Financial Report (PAFR) is a summary of Missouri LAGERS' audited financial statements and other information contained in Missouri LAGERS' Comprehensive Annual Financial Report (CAFR). The complete audited financial statements and pertinent notes can be found in Missouri LAGERS' 2018 CAFR. The PAFR provides summary financial information and does not conform to Generally Accepted Accounting Principles (GAAP); the CAFR conforms to GAAP and provides a comprehensive overview of the System's financial and operating results. Missouri LAGERS' CAFR is available at [www.molagers.org/financial-reports.html](http://www.molagers.org/financial-reports.html).



## WHAT DOES IT MEAN?

You may come across some unfamiliar financial terms as you read through the PAFR. Watch for the green boxes with the small LAGERS logo. We have provided brief definitions for some of those terms.

# FINANCIAL

## SUMMARY OF *Fiduciary Net Position*

AS OF JUNE 30, 2018

*Expressed in Thousands*

Assets		
Cash	\$	6,000
Receivables and accrued income		36,824
Prepaid expenses		61
Investments		7,717,549
Invested securities lending collateral		453,305
Capital assets		6,321
Net OPEB asset		184
Total assets		\$8,220,244
Deferred outflow of resources		
Outflows related to pensions	\$	2,115
Outflows related to OPEB		145
Total deferred outflow	\$	2,260
Liabilities		
Payables and accrued expenses	\$	10,588
Net pension liability		1,737
Collateral for securities on loan		453,305
Total liabilities	\$	465,630
Deferred inflow of resources		
Inflows related to pensions	\$	535
Inflows related to OPEB		93
Total deferred inflow	\$	628
Net position restricted for pension benefits		\$7,756,246

## INVESTMENTS

*At Fair Value*

AS OF JUNE 30, 2018

*Expressed in Thousands*



### WHAT DOES IT MEAN?

**Fiduciary Net Position:** This statement reflects the balance of the resources available to pay benefits to members, retirees and beneficiaries and administrative fees at the end of the fiscal year.

Short-term investments	\$	386,841
Government bonds		607,464
Corporate bonds		382,115
International bonds		694,521
Mortgage and asset-backed securities		207,632
Domestic stocks		773,974
International stocks		737,452
Real Estate		753,556
Partnerships		2,346,517
Absolute return		780,712
Other alternative investments		46,765
Ending Net Position		\$ 7,717,549

## INVESTMENT *Expenses*

AS OF JUNE 30, 2018

*Expressed in Thousands*

*Manager Fees*

**\$106,822**

*Custodial Services*

**\$417**

*Other Investment Expenses*

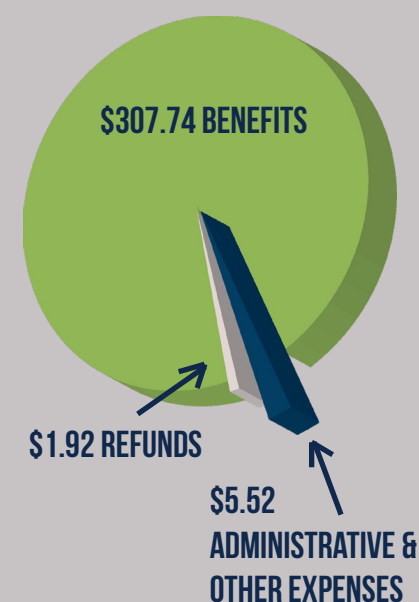
**\$1,370**

**TOTAL INVESTMENT EXPENSES**

**\$108,609**

## PENSION PLAN *Activity*

*Expressed in Millions*



## SUMMARY OF *Changes in Fiduciary Net Position*

AS OF JUNE 30, 2018

*Expressed in Thousands*

Additions	
Member contributions	\$ 19,811
Employer contributions	204,018
Net investment income	858,318
Net securities lending income	1,932
Total additions	\$1,084,079
Deductions	
Benefit payments	\$ 307,740
Refunds	1,919
Annuities awarded	20
Expenses	5,497
Total deductions	\$ 315,176
Change in net position available for benefits	\$ 768,903
Net position restricted for pension benefits at June 30, 2017	\$6,987,343
Net position restricted for pension benefits at June 30, 2018	\$7,756,246



### WHAT DOES IT MEAN?

#### Changes in Fiduciary Net Position:

This statement reflects the changes in the resources available to pay benefits to members, retirees and beneficiaries and administrative fees during the fiscal year.

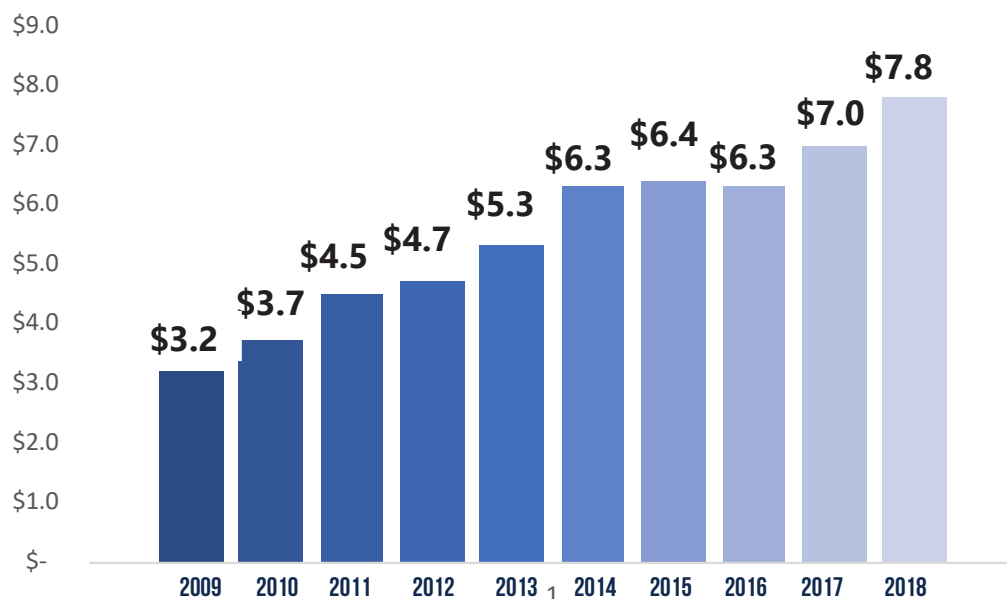
## FISCAL YEAR *Highlights*

- **\$7.8 billion in total net position, up 11% from fiscal year 2017**
- **13.7% rate of return net of fees, 5.8% over LAGERS custom benchmark**
- **\$447 million in investment income allocated to participating employers**

## PLAN NET POSITION *Restricted for Benefits*

AS OF JUNE 30, 2018

*Expressed in Billions*



# INVESTMENTS



## FROM THE CIO

Brian Collett

The fiscal year ending June 30, 2018 was a good year for the markets overall, but an even better year for the LAGERS' portfolio. The portfolio returned +13.70% net of fees for the year, a +5.77% outperformance relative to the Total Policy Benchmark return of +7.93%. The outperformance by the portfolio was broad based, with each category outperforming its respective benchmark. These returns drove the overall portfolio value to \$7.7 billion, up from roughly \$7.0 billion at the end of last fiscal year. This one-year outperformance feeds into the portfolio's long term returns below:

- +8.33% net of fees annualized return over three years
- +9.11% net of fees annualized return over five years
- +7.83% net of fees annualized return over ten years
- +7.36% net of fees annualized return over twenty years

*These returns were calculated by LAGERS' custodian, Northern Trust.*

All time frames exceeded LAGERS' assumed rate of return and Total Policy Benchmark return, with the 1, 3, 5, and 10 year

returns all outperforming the benchmark by more than +2%. This continues to translate into downward pressure on employer contributions and a higher funding status, creating a more secure retirement for our members.

## TOTAL *Portfolio Returns*

AS OF JUNE 30, 2018

	1 Year	3 Years	5 Years	10 Years	15 Years	20 Years
LAGERS Return	13.70%	8.33%	9.11%	7.83%	8.65%	7.36%
Total Policy Benchmark	7.93%	6.23%	6.91%	5.44%	6.88%	5.49%
Assumed Rate of Return	7.25%	7.25%	7.25%	7.32%	7.38%	7.36%

Public equities continued to rise during the year as positive consumer spending, along with tax cuts, helped boost corporate earnings. LAGERS' private equity managers were the primary source of outperformance in equities, as they saw increased valuations for the companies they held, and sold, resulting in +14.18% return for the year.

*The equity bucket overall returned +13.13% net of fees, a +2.06% outperformance over the Total Equity Benchmark.*

LAGERS' Fixed Income portfolio returned +8.81% net of fees compared to LAGERS' Fixed Income Benchmark of +3.76%. As the Federal Reserve System continues to raise interest rates to keep pace with the improving economy, bonds are expected to underperform. As a result, the public fixed income allocation was essentially flat for the year, only returning +0.05%. The primary source of outperformance in fixed income came from the floating rate bonds held in the private fixed income allocation, specifically through LAGERS co-investment portfolio and fund investments.



## WHAT DOES IT MEAN?

**Benchmark:** A standard by which something can be measured or judged. LAGERS custom benchmark is selected with the help of LAGERS' custodian.

**Total Portfolio Returns:** Return on investment over a specific period of time, which includes income, appreciation and depreciation. Returns are reported net of fees.

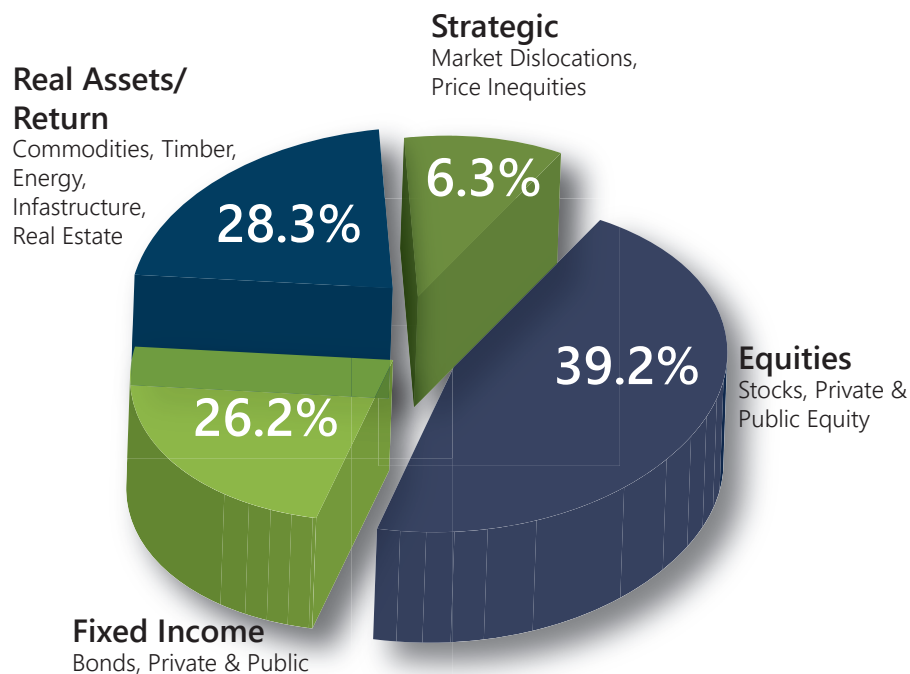
# INVESTMENTS

For these assets, as rates increased its corresponding coupons also increased, resulting in the rising rate environment actually contributing to the outperformance of these assets. Private Fixed Income returned +20.01% net of fees, contributing to the relative outperformance of +5.05% of the bucket as a whole.

*LAGERS' Real Assets/Real Return portfolio returned +16.75% net of fees compared to LAGERS' Real Assets/Real Return Benchmark of +6.40%, a relative outperformance of +10.35% for the year.*

Oil and infrastructure related to its production, processing, and distribution, made a rebound during the year which lifted the valuations of LAGERS' infrastructure and commodity investments. The Real Estate allocation also contributed to outperformance, as the value-add strategies succeeded in creating value for the portfolio.

## ASSET ALLOCATION - *Asset Class* AS OF JUNE 30, 2018



*LAGERS' Strategic portfolio returned +23.96% net of fees, the best absolute performance of any bucket, compared to LAGERS' Strategic Benchmark of +8.57%, an outperformance of +15.39%.*

The outperformance was attributable to private royalty investments made by the fund, along with several opportunistic trades the LAGERS' investment team executed in energy, small-cap US equities, the Euro, and the British Pound.

The current allocation as of June 30, 2018 for the four main buckets is Total Equities 39.12%, Fixed Income 26.29%, Real Assets/Real Return 28.31% and Strategic Assets 6.27%.

Generating LAGERS' assumed rate of return of +7.25% in the current environment will involve implementing our risk-aware strategy. LAGERS' strategy takes full advantage of the illiquid nature of LAGERS' long-term, perpetual, investment portfolio by having the ability to invest in private strategies such as Private Equity, Infrastructure, Real Estate, Aviation, Mining, Shipping and other Natural Resources. These private strategies are expected to earn a premium to the public market returns, while diversifying the portfolio and decreasing overall risk. The asset allocation has been developed for the purpose of meeting this assumed rate of return in all environments, including the current environment. LAGERS' team is continuously looking for attractive opportunities to diversify the asset base to add to the return and reduce overall risk.

The asset allocation is based on short- and long-term goals, liquidity needs, risks and return characteristics of asset types, costs associated with available assets, and market conditions. You can have confidence that the risk-aware investment strategy that LAGERS continues to use will assure that long-term obligations to our members and retirees will be achieved.



### WHAT DOES IT MEAN?

**Asset Allocation:** Investing assets in different asset classes according to financial goals, risk tolerance and investment time horizon.

**Asset Class:** A group of investments that typically behaves similarly.



# MEMBERSHIP



309 Cities  
18,743 Members



60 Counties  
8,677 Members



68 Health  
Agencies  
1,610 Members



40 Water  
Districts  
209 Members



27 Road Districts  
83 Members



58 Emergency  
Services  
948 Members



47 Libraries  
981 Members



57 Special  
Districts  
2,283 Members



49 Fire Districts  
899 Members

## EMPLOYER *Funded Levels*

AS OF FEBRUARY 28, 2018

100%+	75%-99.9%	50%-74.9%	Below 50%
277	216	103	117*
39%	30%	15%	16%
Almost 7 out of 10 are 75% funded or better!		*64 of 117 employers under 50% have joined LAGERS within the last 10 years.	

## AVERAGE MONTHLY BENEFIT PAYMENTS

*Distribution by Years of Service*

AS OF JUNE 30, 2018

	5-10 Years	11-15 Years	16-20 Years	21-25 Years	26-30 Years	31+
2018	\$297	\$743	\$1,088	\$1,545	\$2,493	\$3,101
2017	\$295	\$685	\$1,061	\$1,539	\$2,153	\$3,136
2016	\$292	\$668	\$994	\$1,506	\$2,116	\$2,905

## GROWING *Pension System*

The Missouri Local Government Employees Retirement System (LAGERS) is the largest public pension system in the State of Missouri for local government political subdivisions. However, the system does not require all local government political subdivisions to participate. Instead, each political subdivision individually elects to partner with LAGERS to provide disability, survivor and retirement defined benefits. On average, LAGERS adds 10-15 new employers annually. In fiscal year 2018, LAGERS added 20 new employers increasing the total subdivisions covered by LAGERS to 715. This continued growth is further proof that LAGERS is a proven leader among public pensions for the right reasons. Vision, superior plan design, diligence, and execution has made LAGERS one of the most respected pension systems in America.



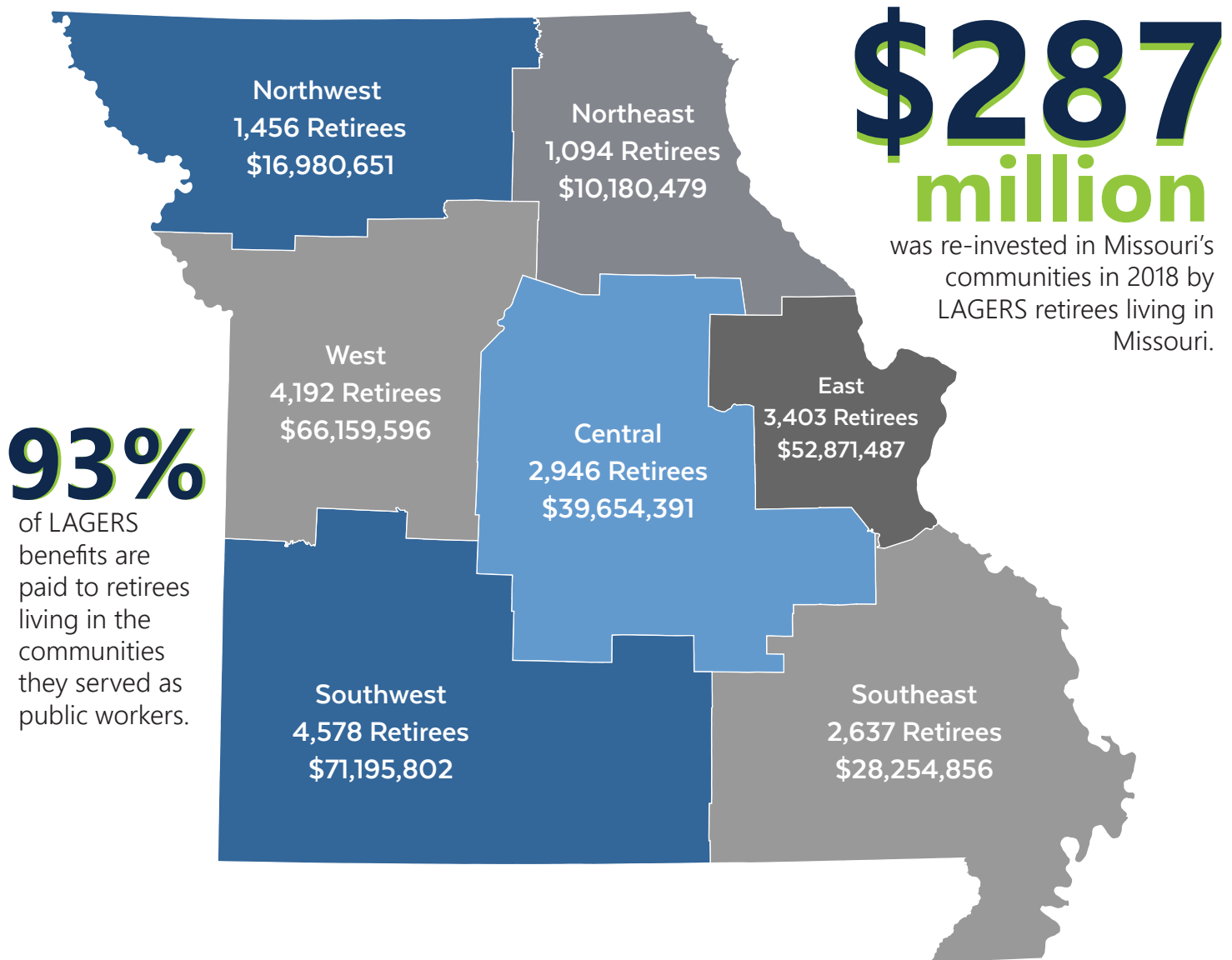
WHAT DOES IT MEAN?

### Funded Level:

The funded level of a pension plan equals the value of assets in the plan divided by the plan's pension obligation or liability. For LAGERS, all 715 political subdivisions are valued individually, and each is responsible for its own pension obligation. The funded level is one of many measures used to gauge the financial stability of a pension plan.

# ECONOMIC IMPACT

According to the National Institute on Retirement Security (NIRS), retiree spending of public pension benefits creates a ripple effect across local, state and national economies. Monthly income received by these retirees isn't stuffed under a mattress; it's spent on local goods and services. Since pension benefits provide steady monthly income, retirees don't have to adjust their spending based on economic concerns.



**LAGERS PAID OUT \$307 MILLION TO OVER 20,000 BENEFIT RECIPIENTS LAST YEAR, WITH 93% (\$ 287 MILLION) STAYING IN MISSOURI.**

